



3i Infotech  
"Connect"

Empowering  
Business  
Transformation

Jun, 2014

### From the ED and Global CFO's Desk:

Financial year 2014 was a year of challenges for the Company, both from the operational perspective as well as from financial perspective. It is noteworthy to mention that despite this the Company managed to ensure that at INR 1,307.89 crores, the Company managed to sustain revenue from operations vis a vis the revenue in the previous financial year of INR 1,311.36 crores. Despite the challenges, there were a number of noteworthy wins for the Company, some of them being large value orders. The Company was also able to consolidate its position as a business enabler for its existing customers. The EBIDTA for FY-2014 was INR 221.79 crores as against INR 154.85 crores in the previous financial year. The Company has taken a number of steps during the year to enrich its solutions offerings. New versions with better and contemporary features of the Company's flagship products are proposed to be launched in FY-2015, for which significant preparatory work has been completed. The Company expects this investment to bear fruits in the coming years, in addition to strengthening its position in the software product market.

The Company received approval from CDR Empowered Group for conversion of its Rupee Liabilities to FCNR (B). This will give significant benefit to the Company in terms of reduced interest costs. With the objective of improving its cash position in the coming year, the Company has also laid the foundation in the form of steps to divest itself of non-core assets / businesses. Consequently, the Company expects an upward trend in business, operations and finances from FY-2015.

### Share holding pattern and share price movement in FY 2014:

The equity shares of 3i Infotech Limited are listed on BSE and NSE in India. 3i Infotech is a professionally managed company with more than 50% of its equity held by banks and financial institutions. The management is striving hard to improve its performance and regain the stock price in the market. The stock price of 3i Infotech crossed the par value and breached its 52 week high recently. Company's share price has surged over 100% in the last two quarters.

### New Development

We are proud to announce our latest development, the launch of "**MFund Plus**"- most powerful web based Integrated Investment Management Solution, we have ever built.

In the gracious presence of our existing and prospective clients, "MFund Plus was launched at "Mumbai Cricket Association

Hall", BKC, Mumbai on Jun 5, 2014.

### Take a moment to discover all new "MFund Plus"



"MFund Plus" is a powerful web based Integrated Investment Management Solution, catering to various sectors like Life Insurance, General Insurance, Asset Management, Portfolio Management, Fund Accounting and Pension Fund Management.

### Key Features of "MFund Plus"

- **Risk and Compliance:** Robust Risk & Compliance Workflow to enable the organization to meet all the Regulatory as well as internal compliance requirements.
- **Direct Market Access:** Fix Engine is provided for integration with EMS.
- **Performance Indicators:** Fund performance indicators such as Sharpe, Treynor, Sortino, Information ratio etc along with SD, Variance, Duration, Mod Duration etc are available.
- **What If Scenario Builder:** Deal Impact Analysis/ What if analysis ensures simulation of a new position & its impact on the specific Fund as well as Global Portfolio.

### Key Differentiators

- **Dashboards & Analytics:** Completely customizable Dashboards & Analytics at every user level.
- **Risk & Compliance :** Flexible & Robust Compliance Engine to define & monitor Regulatory as well as Internal Limits
- **Interfaces:** Quick & easy interfacing readily available with most of the common core Insurance systems, GL Systems, Price Feed providers & Corporate Action providers.
- **Seamless Trade Flow:** MFund Plus provides seamless customizable Forward & Reverse Workflow beginning from Requisition to the final accounting entries, thereby enhancing the Operational efficiency.

[MFund Plus Video](#)

[MFund Plus Presentation](#)

[MFund Plus Launch Photograph](#)

## 3i Infotech Ltd. participation

### Oracle & 3i InfoTech, Abu Dhabi March 31, 2014

With a mix of Technology & Business slots, Oracle & 3i Infotech discussed ORION ERP showcasing its unique features & easy implementations over Oracle's Technology & Middleware. Sudharshan Kumar, Senior Vice President represented 3i Infotech Ltd. at the event.

At this event, Oracle & 3i Infotech speakers have shared their experience on ORION's industry coverage, its customer spread, USP's, & roadmaps, the connection between ORION and Oracle Technology & Business Analytics, eEnsuring high availability, scalability, and agility for ORION, automating ORION's tuning process through Oracle Tuning Packs, creating the best application foundation for ORION through Oracle Weblogic Suite.



### 3i Infotech in News:

3i Infotech Releases Premia 11j Life Insurance Suite

3i Infotech gets nominee director

3i Infotech Launches MFund Plus an Investment / Fund Management Solution

3i Infotech Partners with BDO Solutions Limited for Africa Region

Retaining Clients and Winning New business Through Client Onboarding- Ian Hallam, CEO, 3i Infotech (Western Europe) published in Global Banking and Finance Review

### Way Forward:

Your support has been invaluable to us as a company over the years and we look forward to it in the future. As we move forward, we will keep you updated on the developments at 3i Infotech Ltd. on an ongoing basis.

Regards,

**Charanjit Attra**  
Executive Director & Global CFO, 3i Infotech Ltd.

**Note:**

Many of our friends have incoming email size restrictions so "win section", "commitment delivered section" and "client appreciation" section will be shared in the next issue of Connect Client.

For any clarification, please feel free to write to [3IINFOTECHCONNECT@3i-infotech.com](mailto:3IINFOTECHCONNECT@3i-infotech.com), [corporate@3i-infotech.com](mailto:corporate@3i-infotech.com) or [tina.dutta@3i-infotech.com](mailto:tina.dutta@3i-infotech.com)

Connect with your Connect on



**Disclaimer:**

Except for the historical information contained herein, statements in this release, which contain words or phrases such as "will", "would", "expect", "believe", and similar expressions or variations of such expressions may constitute "forward-looking statements". These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of our principal international markets, the performance of the industry sectors in which our clients are based, the performance of the information technology industry sector world-wide, competition, our ability to obtain statutory and regulatory approvals and to successfully implement our strategy, future levels of our growth and expansion in business, technological implementation, changes, advancements, and redundancies, the actual demand for software products and services, or the future potential or feasibility thereof, changes in revenue, income or cash flows, our market preferences and our exposure to market risks, as well as other risks. 3i Infotech undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

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